

www.ingemar.it

PRESS RELEASE

INGEMAR GROUP: NEW MODULES READY FOR "MARINA 2.0"

Constant diligence in perfecting our floating elements, researching innovative materials and technical solutions to anticipate market demands is our priority

Milan, 20 February 2017. Ingemar has registered brilliant results for the last financial year with an overall growth in financial performance with the Group's income exceeding the Euro 11 million mark. A large part of these results is due to the many projects carried out on the international market and which will also be an important component of growth in 2017. The current portfolio of new commissions includes many foreign appointments: in the Mediterranean, several Middle Eastern countries and in Italy, including Sicily, Sardinia, Friuli, Ligura and the Veneto.

Much attention has been given in the past and will continue in the future to be given to finding engineering solutions which will further increase our products for marine recreation, the leisure boat industry and special uses, while at the same time facilitating logistics from production to installation especially for the complex management of huge floating structures.

2017 will be a year of applied innovation for Ingemar, both for the new methods of assembly and stabilising of diverse floating elements, as well as for the production of new elements which will facilitate and reduce to a minimum the necessity of future maintenance.

In this regard Ingemar has improved with innovative solutions all those 'hidden' but essential components which are normally not even considered or seen by the end user:

- the fixing, anchorage and junction systems which connect and stabilise the modules or which connect piers and floating elements in complete safety;
- the 'below surface' spaces designed to distribute ever more complex services for the marinas (a system of easily accessible but hidden inspection manholes and channels which distribute water, electricity, firefighting equipment, telephone and data systems, remote controls, etc.);
- special protective treatments both for above surface components, using special non-slip quartz mortars resistant to atmospheric agents, as well as for underwater components to counteract the effects of tropicalisation of the waters and attacks from new and more resistant species of algae, crabs, molluscs, etc.).

Projects for 2017 are varied: supplying equipment for various prestigious naval ports (Ferretti Group at Riva and Sarnico, Azimuth for the new port at La Valletta in Malta), realising or enlarging tourist harbours and yacht clubs (Capo d'Orlando, Porto Empedocle, Monfalcone, La Spezia) and the supply of special moorings for the Venetian public transport service.

The new tourist landings which will shortly be inaugurated at Portorose in Slovenia and also new and important installations underway in Saudi Arabia and Kuwait.

-"Over the last few years" commented Lorenzo Isalberti, Ingemar Group president "our Research and Development section has developed new and original solutions for structural couplings which are simpler and have improved performance levels: today new layouts tend towards a giant 'Domino' effect where the tiles are the floating elements, which have precise and personalised functions, and which will give life to the "marina 2.0" of tomorrow.

For nearly 40 years Ingemar has been designing and building pontoons and floating breakwaters worldwide and today is one of the few companies in the sector having its own independent production facilities which allows it to carry out Research and Development in order to anticipate market demands. The ISO 9001 certification for design, construction and installation testifies to its constant dedication and commitment to quality and is complemented by the SOA certification by the port sector for commissions of up to Euro 15.5 million. The company's Head Offices are in Milan and production and customer services are at Casale sul Sile in the province of Treviso. The Ingemar Group consists of the mother company, *Ingemar*, responsible for design and maritime engineering, and the sister company *Ingemar Trade & Services* which comprises the commercial section and after sales services.